

**SPEAKER
GUIDELINES**

2025

INDUSTRY FORUM



ABOUT INDUSTRY FORUM

DIN Industry Forum serves as a collaborative platform, bringing together universities, companies, and the Defence sector to discuss defence-related priority topics.

It is designed to introduce Defence needs and provide a comprehensive overview of R&D capabilities at DIN universities that match specific areas of interest identified by the Defence experts.

The event serves as a conversation starter towards collaborative projects between relevant parties, and it is expected that participants will continue the discussions after the event.

AUDIENCE

Attendees include representatives from universities, Defence, industry, scientists, engineers, researchers and non-researchers.

FORMAT

Industry Forum is a networking event held in person at the DIN member universities.

LENGTH OF YOUR TALK

You will have 10 minutes for your talk- 7 minutes for your pitch, and 3 minutes for audience questions.

It is expected that you will cover only some of your expertise, but your pitch is intended to raise interest and be a conversation starter for the networking part of the event.

Please stick to your allocated time; otherwise, we will have to stop you when your time is up.

SUBMITTING YOUR SLIDES

Speakers are asked to submit their slides no later than COB **Friday, 30 May 2025**, to info@defenceinnovationnetwork.com.

DIN will have your slides ready at the venue.

PREPARING YOUR SLIDES

- Make your presentations brief, up to 5 slides. Include:
 - team overview (1)
 - overview of technology and its differentiators (2)
 - applications in Defence (3)
 - existing partnerships (4)
 - opportunities for engagement (5)
- Remember that the audience includes people who are not experts in the area. Keep your talk at a high level, make it understandable to the broader audience and avoid too much detail.
- Focus on discussing your solution or technology, what is innovative about it and how can Defence benefit from it
- Make your presentation visually attractive, include images and avoid lots of text.

AFTER THE EVENT

- Please let us know if you wish your slides to remain confidential and not shared with attendees.
- DIN can make introductions between attendees. Let us know if you wish to be connected to anyone.
- We'd love to hear about any successful engagements that come out of this event so please keep us posted!